# THE LITIGATION PROJECT MANAGEMENT ECOSYSTEM

# THE CORE ASSET: PERSONNEL

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Managing complex litigation has been compared to taming not just one wild beast but several at one time. The snarls can come not merely from opposing counsel and their firm's demands, maneuvers, and tactics but also from in-house and outside counsel and the ever-watchful monitors of the

**litigation's budget.** Then there is the management of the project's goals with the litigators having one concept of 'success' and 'win' while the client might have quite different expectations—and costs---in mind. But it is the job of the litigation project manager to come, whip in hand, to oversee all of these challenges while placating partners and executive committee alike.

#### The Growth of LPM

Just as new construction projects or the development of a new chip require a Project Manager to keep all of the pieces together and make sure they all fall into place, today's complex litigation undertakings are also projects in the sense that they require detailed planning, execution, and oversight. Although the concept of project management is certainly not new, Litigation Project Management (LPM) is a relatively recent development in the practice of law---one that has evolved over the past decade---with much-accelerated growth in just the past five years. At a recent Practicing Law Institute program on 'Project Management for Lawyers' held in February 2022, there were over 600 registrants in attendance, with in-house lawyers from both corporate and government law departments outnumbering private practice attendees by 50%. Yet, despite such growth, many law firms remain quite unaware of the role of LPM and its potential to greatly enhance litigation operations and effectiveness.

#### LPM Tools of the Trade

To be successful, the LPM manager must adopt a systemic or holistic approach from initial planning to ongoing management, and finally, bring the litigation project to conclusion. The goals for anticipated time expenditure, financial budgeting, and performance achieved for the client should all be charted upfront, even though the project will inevitably require much modification along the way. Flexibility will prove invaluable due to the art of litigation by nature, being a moving target with perhaps interlocutory rulings by judges popping up and unforeseen conduct by opposing litigators. Unlike project management in other industries, the 'management of uncertainty' stands out as a primary challenge for the LPM manager.

## Utilizing the Gantt Chart

Scope, objectives, and method will all be part of the project's plan, which must identify timelines and milestones while gathering input from experienced staff and those who will be on the front lines if different from the seasoned members of your firm. To assist with all of this, there are Project Management software applications that track input, benchmarks, and interim achievements, all on a platform that can be shared electronically with all members of the LPM team. Project status must be continuously updated and communicated to both the team and, as appropriate, to the client.

But even firms that do not invest in Project Management software applications will still benefit from having their LPM manager make use of the Gantt chart, a system **"MANY OF** THE ISSUES **FACED IN LEGAL OPERATIONS ARE BUSINESS ISSUES MORE** THAN LEGAL **ISSUES. THE CONCEPTS AND THE** TECHNOLOGY **MAY BE** MANAGEABLE. **BUT SOME LEGAL** TEAMS FACE DIFFICULTY WITH EFFECTING **CHANGE.**"

— Bob Taylor, Managing Director, Deloitte Tax LLP of categorizing tasks, deadlines, goals, and budget against a projected timeline and human and financial resource allocation.

#### **Project Particulars**

From oil spills to opioid addiction liability, product liability, and securities fraud, all areas of complex litigation are unique but nevertheless are governed by certain common conventions. The scope of the project should be defined in terms of both shortterm and long-term goals, while at the same time, more granular planning will be necessary to address the task-by-task and motion-by-motion action plan. Discipline and structure will have to be coupled with technological processes to manage the project from client interview through post-litigation analysis. This latter step is necessary to learn what lessons can be taken away for next time so as to enhance the delivery of litigation services in the future.

A critical part of complex litigation is eDiscovery (document review), and although this is a specialized discipline within litigation, it too will require task coordination of the LPM manager.

#### Impact on Lateral Hires

Law office management experts have also cited LPM structure as a means of more quickly assimilating lateral hires into a firm's culture. Partners and associates who come onboard and find themselves facing a transplant 'rooting' problem can take heart upon learning that complex litigation practices at the new firm are standardized along operational lines similar to the firm they left. LPM best practices offer a more stable, transparent, and familiar environment to collaborate with their new colleagues as they practice their profession. Getting up to speed quickly is, of course, financially beneficial for the firm they have moved to. LPM standardization is also advantageous to the LPM manager, who may also wish to make a lateral career move to a different litigation firm.

Although not every firm will need the services of an LPM manager, larger firms in particular or even mid-size firms with a vibrant litigation department will undoubtedly benefit. Comprehending the complex litigation file as a project to be managed by a specialist is the first step in upping your firm's litigation game while enhancing your clients' legal services experience.

#### Executive Summary

#### 1. The Issue

How to professionally manage complex litigation as the project that it is?

#### 2. The Gravamen

Placing all facets of your complex litigation management under one professional will bring the project's scope, financial budgeting, and litigation performance metrics under one efficient system.

#### 3. The Path Forward

Whether you are a litigation law firm manager, or serving as in-house corporate counsel, consider the benefits of using an LPM manager for more efficient handling of complex litigation.



#### **Action Items:**

### **Research:**

Research the recent growth in Litigation Project Management to better understand the role of the LPM manager.

### **Re-think:**

Re-examine your view of complex litigation to see it through the lens of project management discipline.



#### **Holistic Planning:**

Scope your litigation project from its systemic elements down to the granular tasks that must be accomplished to meet the client's expectations.



## **4** Investment:

Invest in the technological tools that your LPM manager will need to properly coordinate, monitor, and communicate to the team and client the progress of your project.

#### **Further Readings**

- 1. https://lawvision.com/the-latest-trends-and-data-points-on-legal-project-management/#.Y1p6cbZByUm
- 2. https://www.clio.com/blog/legal-project-manager/
- 3. https://www.mmmlaw.com/files/documents/publications/article\_349. pdf
- 4. https://www.americanbar.org/content/dam/aba-cms-dotorg/products/ inv/book/214262/5110763\_excerpt.pdf
- 5. https://www.projectmanager.com/blog/legal-project-management



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After receiving his Juris Doctor degree from The John Marshall Law School in Chicago, Mr. Brochin served as an Administrative Law Judge with the Illinois Department of Labor for six years where he presided over cases dealing with job separation issues and matters pertaining to contested Unemployment Insurance claims. He also co-wrote the agency's administrative rules, and periodically served as a 'ghost writer' for Board of Review decisions. Following that position, he was Director of Development for a Chicago-area non-profit college where he was responsible for High Net Worth donations to the institution. For the next eighteen years he practiced as a solo practitioner attorney with an emphasis in the fields of Real Estate law and Commercial Contracts transactions, and was an agent for several national title insurance agencies.

In 2003 he was recruited to head up a U.S. title insurance research office in Israel, a position he held for four years, and between 2007-2017 he participated in litigation support for several high-profile cases. He has taught Business Law as a faculty member of the Jerusalem College of Technology, and has authored a wide variety of legal White Papers and timely legal articles as a professional legal content writer for GPL clients. Separate from his legal writing, he has coauthored academic articles on Middle East security topics that have been published in peer-reviewed publications.



#### William H. Anderson, Esq.

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William Anderson is Managing Director and Head of Law & Compliance. He leads the GreenPoint practice in providing regulatory, legal, and technology solutions to law firms, legal publishers, and in-house law departments around the world, overseeing our team of experienced US attorneys and data and technology experts. Will has over 25 years' experience working with corporations to improve the management of their legal and corporate compliance functions. Will began his legal career as a litigator with a predecessor firm to Drinker, Biddle LLP. He then served as in-house counsel to Andersen Consulting LLP, managing risk and working with outside counsel on active litigation involving the firm.

Will has leveraged his legal experience interpreting regulations and appearing before federal (DOJ, SEC, FTC) and state agencies (NYAG) to oversee research and other areas at Bear Stearns. In this capacity, he counseled analysts on regulatory risk and evolving compliance requirements. Will also consulted on the development of a proprietary tool to ensure effective documentation of compliance clearance of research reports. Will then went on to work in product development and content creation for a global online compliance development firm pioneering the dynamic updating of regulated firms' policies and procedures from online updates and resources. Will holds a Juris Doctorate with High Honors from the Washington University School of Law in Saint Louis and is admitted to state and federal bars. He lives in Pawling, NY, with his wife and daughter.



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#### About GreenPoint Law & Compliance

- GreenPoint Global was founded in 2001 and since that time has faithfully served an expanding roster of clients. GreenPoint leverages a unique combination of US-trained attorneys and proprietary technology to deliver a unique offering of skill and flexibility to meet client needs.
- Our core team of experienced US attorneys is based in Israel and works US hours. The breadth of experience of our attorneys ensures high-quality, cost-effective results across a wide range of legal, compliance, and regulatory matters.
- GreenPoint's methodology and proven track record of achieving client objectives has resulted in a broad base of clients in the United States, ranging from Fortune 500 insurance companies to solo practitioners, law firms, in-house law departments, and legal publishers. GreenPoint attorneys are selectively recruited and deployed based on possessing demonstrable subject matter expertise covering a broad spectrum of substantive US laws and regulations. The work product of our attorneys is thoroughly vetted internally before delivery to client. Adherence to quality, value and flexibility is at the core of our foundation.

## GreenPoint> Global

#### About GreenPoint Global

- GreenPoint Global provides litigation support, finance and technology solutions to insurers, law firms, banks, and in-house law departments through our subject matter experts and process specialists.
- Founded in 2001 and headquartered in Rye, New York, GreenPoint has grown to over 500 employees with a global footprint. We have a stable and growing client base that ranges from small and medium-sized organizations to Fortune 1000 companies worldwide. Our production and management teams are located in the US, India, and Israel with access to deep pools of subject matter experts. Our greatest strength is our employee-base of experienced lawyers, paralegals, process specialists, financial analysts, and software developers. We have leading edge software development capabilities with over 50 professionals on staff, working on internal and client projects.
- GreenPoint is certified by the TÜV SÜD (South Asia) for the highest standards of Quality Management (ISO 9001:2015) and Information Security Management (ISO 27001:2013). GreenPoint is certified as a Minority and Woman Owned Business Enterprise (MWBE) by New York City and a Minority Owned Business Enterprise (MBE) by the State of New York. GreenPoint complies with all federal and state contracting requirements. GreenPoint is owned by its founders and principals and is debt free. For comprehensive information on our services and products under Law & Compliance and Finance, please visit our subsidiary websites through the division's menu.



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