REPRESENTING YOUR OWN FIRM IN LITIGATION



By Jeffrey Brochin, Esq.



william.anderson@greenpointglobal.com

pranav.menon@greenpointglobal.com

International Corporate Center, 555 Theodore Fremd Avenue, Suite A102 Rye, NY 10580

There is an old adage that says, 'a lawyer who takes his own case has a fool for a client'. But what about when he takes his whole firm as his client....? After all, someone has to represent the firm when the firm itself is a party to the litigation, and there might very well be both ethical and logistical issues with hiring another outside firm—especially if that firm has been on the other side in previous lawsuits. Not an easy predicament. Yet, lawyers do represent lawyers, and the firm's own lawyers might be the chosen ones. Let's take a look at what the issues are surrounding this likely difficult situation.

Lawyers' Lawyers

Interestingly, there are actually law firms that specialize in representing other firms and individual lawyers. That's not so surprising considering the fact that law firms can make mistakes or simply get caught up in litigation like any other 'person' in society. In addition, clients are not particularly averse to suing law firms, and such action can even be a ploy to fend off the collection of lawyers' fees.

So, what do law firms get sued for? Typically, the cases revolve around claims brought by clients who are alleging malpractice, breach of fiduciary duty, billing disputes, and related claims for fraud or other torts which can arise from client litigation or from a transactional engagement. A law firm might also need representation to fight a disqualification motion.

Hitting Back at SLAPP

SLAPP lawsuits (short for Strategic Lawsuits Against Public Participation) are intended to intimidate and silence public criticism. Such lawsuits are generally baseless and are filed to essentially stop a party from exercising their First Amendment rights on a topic of public interest. Although often filed against journalists to halt the publication of a story, lawyers are also quite often the targets of SLAPP lawsuits. To prevent such abuse

of the courts, anti-SLAPP statutes have been created, and a law firm that finds itself the subject of a SLAPP lawsuit will need legal representation to oppose the action

However, conversely, there are law firms that make use of anti-SLAPP statutes only to have such defenses thrown out, and the key here is whether or not the anti-SLAPP filing is related to protected activity. Successful anti-SLAPP motions can stop discovery, result in an automatic right to appeal, and in the award of attorney's fees. Clearly, an ethics issue can arise if a lawyer files an anti-SLAPP motion against a client to whom the firm may very well owe obligations of confidentiality, which outside counsel would not be bound by.

Dissolutions and Partner Disputes

A particularly tricky situation arises when a law firm dissolves non-amicably or hostile disputes arise between the partners. Each partner owes a fiduciary duty to the partnership, and acting against the partnership can bring the attorney into conflict, which necessarily harms his or her client firm. Litigation involving dissolution and other partnership disputes usually involves an assignment of value to the partnership, and conflicting measurements of value can, of course, put the lawyer pressing the firm's case in a conflict-of-interest situation.

"LAWYERS ALSO HIRE **OTHER LAWYERS** WHEN THEY CONFRONT **PROFESSIONAL OUANDARIES SUCH AS CLIENT PERJURY** OR FRAUD AND OTHER **CONFIDENTIALITY CONCERNS, CONFLICTS** OF INTEREST, AND ATTORNEY-CLIENT DISPUTES. WHETHER IN MATTERS THAT **MAY GIVE RISE** TO SUBSTANTIAL FINANCIAL EXPOSURE OR OTHERWISE. THE **OUTSIDE COUNSEL** THEY SELECT MAY BE **ANOTHER LAWYER** IN THE FIELD OR **A DISTINGUISHED ETHICIST FROM WHOM** A FORMAL OPINION IS SOUGHT."

— Steven C. Krane, Hofstra Law Review, 1995

Rule 1.7: Conflict of Interest

ABA Model Rule 1.7 provides that a lawyer shall not represent a client if the representation involves a concurrent conflict of interest. A concurrent conflict of interest exists if (1) the representation of one client will be directly adverse to another client; or (2) there is a significant risk that the representation of one or more clients will be materially limited by the lawyer's responsibilities to another client, a former client or a third person or by a personal interest of the lawyer.

In cases where the firm is being sued by a client, the opportunity for conflict is clear if a lawyer from the firm defends the firm. But even in a lawsuit brought by a non-client, the firm partner's own interests might dictate if and by what amount the case gets settled where he or she represents their own firm. Historically, when the ABA Opinion 97-406 (1997), a minority of the panel held that lawyer representation of a firm should be disclosed even if Rule 1.7 did not require it.

In a concurrence, Lawrence Fox said that he would have gone farther than the majority and opined that a lawyer may have to disclose the "lawyer-lawyer" representation to her client even though Rule 1.7 did not require it. He cited Rule 1.4's requirement that the lawyer keep clients informed of important events. He ventured that many clients would feel they had a right to know of the other representation under Rule 1.4 regardless of the effect of Rule 1.7.

Disciplinary Matters

Legal experts are pretty much unanimous in recommending that a lawyer facing possible disbarment or license suspension be represented by someone outside of their firm. The stakes are incredibly high—possibly career-ending for your associate or partner—and the relationship too personal. Because of the friendship—even kinship—the element of emotional detachment will be lacking, and the level of anxiety and stress within the firm will be unhealthy for all concerned. Although not directly an ethics quandary, this situation nevertheless raises a very practical issue as to objectivity and business conflict for the firm.

What's the best practice? Follow the old adage and never take yourself or your own firm as a client.

Executive Summary

1. The Issue

What are the ethical concerns when representing your own firm in litigation?

2. The Gravamen

Conflicts of interest can arise vis-àvis the client who is suing the firm, the possible personal interest of the lawyer in the outcome of the litigation, or as concerns valuation of the firm itself.

3. The Path Forward

Law firm representation is a specialty that is practiced throughout the U.S., and lawyers and law firms should avail themselves of this practice specialty when in need of representation.

Action Items:

1 Canon of Ethics:

Before considering representing your own firm in any litigation, examine carefully what the ramifications might be in terms of your state's rules of professional responsibility.

Anti-SLAPP Limitations:

If you or your firm are facing what you consider to be a SLAPP action, be certain that your own anti-SLAPP response falls within the protections of your state's anti-SLAPP legislation.

7 ABA Rule 1.4:

Under Rule 1.4, a lawyer may have to disclose the 'lawyer-lawyer' representation to the client even if Rule 1.7 did not require it because Rule 1.4 requires a lawyer to keep the client informed of important events.

One Area Totally Off-limits:

Regardless of whether a lawyer feels that he or she can avoid the ethical issues surrounding the representation of one's own firm, there is a consensus that a lawyer should never represent a firm lawyer in matters of attorney discipline.

Further Readings

- 1. https://www.forbes.com/sites/jayadkisson/2022/09/12/anti-slapp-laws-and-actions-by-or-against-attorneys-personally/?sh=14c003f56f26
- 2. https://www.freivogelonconflicts.com/lawyersrepresentinglawyers.html
- 3. https://www.law.uh.edu/libraries/ethics/trpc/1.06.html
- 4. https://www.hinshawlaw.com/services-lawyers-for-the-profession.html
- **5.** https://www.law.com/2022/12/15/the-cure-really-has-become-the-disease-why-lawyers-love-anti-slapp-defenses/?slreturn=20230612145932





Jeffrey Brochin, Esq. GREENPOINT STAFF COUNSEL AND CONTENT EDITOR

After receiving his Juris Doctor degree from The John Marshall Law School in Chicago, Mr. Brochin served as an Administrative Law Judge with the Illinois Department of Labor for six years where he presided over cases dealing with job separation issues and matters pertaining to contested Unemployment Insurance claims. He also co-wrote the agency's administrative rules, and periodically served as a 'ghost writer' for Board of Review decisions. Following that position, he was Director of Development for a Chicago-area non-profit college where he was responsible for High Net Worth donations to the institution. For the next eighteen years he practiced as a solo practitioner attorney with an emphasis in the fields of Real Estate law and Commercial Contracts transactions, and was an agent for several national title insurance agencies.

In 2003 he was recruited to head up a U.S. title insurance research office in Israel, a position he held for four years, and between 2007-2017 he participated in litigation support for several high-profile cases. He has taught Business Law as a faculty member of the Jerusalem College of Technology, and has authored a wide variety of legal White Papers and timely legal articles as a professional legal content writer for GPL clients. Separate from his legal writing, he has coauthored academic articles on Middle East security topics that have been published in peer-reviewed publications.



William H. Anderson, Esq.

MANAGING DIRECTOR AND HEAD OF
FINANCIAL PRODUCTS AND SERVICES

William Anderson is Managing Director and Head of Law & Compliance. He leads the GreenPoint practice in providing regulatory, legal, and technology solutions to law firms, legal publishers, and in-house law departments around the world, overseeing our team of experienced US attorneys and data and technology experts. Will has over 25 years' experience working with corporations to improve the management of their legal and corporate compliance functions. Will began his legal career as a litigator with a predecessor firm to Drinker, Biddle LLP. He then served as in-house counsel to Andersen Consulting LLP, managing risk and working with outside counsel on active litigation involving the firm.

Will has leveraged his legal experience interpreting regulations and appearing before federal (DOJ, SEC, FTC) and state agencies (NYAG) to oversee research and other areas at Bear Stearns. In this capacity, he counseled analysts on regulatory risk and evolving compliance requirements. Will also consulted on the development of a proprietary tool to ensure effective documentation of compliance clearance of research reports. Will then went on to work in product development and content creation for a global online compliance development firm pioneering the dynamic updating of regulated firms' policies and procedures from online updates and resources. Will holds a Juris Doctorate with High Honors from the Washington University School of Law in Saint Louis and is admitted to state and federal bars. He lives in Pawling, NY, with his wife and daughter.



Sanjay Sharma, PhD FOUNDER AND CHAIRMAN



Pranav Menon, Esq.

LEGAL RECRUITMENT

MANAGER AND DATA

PRIVACY SPECIALIST - LAW

& COMPLIANCE | GPESR

GreenPoint> Law&Compliance

About GreenPoint Law & Compliance

- GreenPoint Global was founded in 2001 and since that time has faithfully served an expanding roster of clients. GreenPoint leverages a unique combination of US-trained attorneys and proprietary technology to deliver a unique offering of skill and flexibility to meet client needs.
- Our core team of experienced US attorneys is based in Israel and works US hours. The breadth of experience of our attorneys ensures high-quality, cost-effective results across a wide range of legal, compliance, and regulatory matters.
- GreenPoint's methodology and proven track record of achieving client objectives has resulted in a broad base of clients in the United States, ranging from Fortune 500 insurance companies to solo practitioners, law firms, in-house law departments, and legal publishers. GreenPoint attorneys are selectively recruited and deployed based on possessing demonstrable subject matter expertise covering a broad spectrum of substantive US laws and regulations. The work product of our attorneys is thoroughly vetted internally before delivery to client. Adherence to quality, value and flexibility is at the core of our foundation.

GreenPoint>

About GreenPoint Global

- GreenPoint Global provides litigation support, finance and technology solutions to insurers, law firms, banks, and in-house law departments through our subject matter experts and process specialists.
- York, GreenPoint has grown to over 500 employees with a global footprint. We have a stable and growing client base that ranges from small and medium-sized organizations to Fortune 1000 companies worldwide. Our production and management teams are located in the US, India, and Israel with access to deep pools of subject matter experts. Our greatest strength is our employee-base of experienced lawyers, paralegals, process specialists, financial analysts, and software developers. We have leading edge software development capabilities with over 50 professionals on staff, working on internal and client projects.
- For the highest standards of Quality Management (ISO 9001:2015) and Information Security Management (ISO 27001:2013). GreenPoint is certified as a Minority and Woman Owned Business Enterprise (MWBE) by New York City and a Minority Owned Business Enterprise (MBE) by the State of New York. GreenPoint complies with all federal and state contracting requirements. GreenPoint is owned by its founders and principals and is debt free. For comprehensive information on our services and products under Law & Compliance and Finance, please visit our subsidiary websites through the division's menu.

